

## Curriculum Vitae

**Family Name:** **Dr. PETROS L. PALLIS**  
**Current Position:** Associate Professor  
Department of Shipping, Trade and Transport  
University of the Aegean  
**Place/ Date of Birth:** Athens, 30.10.1975  
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## Studies

- **Doctor of Philosophy (PhD) in Port Risk Assessment, 2017.**  
Department of Maritime Studies, University of Piraeus, Greece.  
**Fields:** Transport Economics & Policy and Port Management, Public and Private Goods in Ports, Risk Assessment in Ports.  
**Thesis Title:** Port Risks Minimization through "Port Risk Assessment" Methodology. The case of Public Private Partnerships in Greece.  
**Viva Committee:** Professor Constantinos Chlomoudis (Supervisor, Port Management), Professor Aggeliki Pardali (Port Economics), Professor Sotiris Theodoropoulos (European Policy in Sea Transportation).
- **Master of Science (Msc) in Banking, 2012.**  
Faculty of Social Sciences, Open University, Greece.
- **Master of Business Administration (MBA), 2001.**  
Department of Business, University of Wales, Aberystwyth, UK.
- **Ptyhion in Economics, 2000.**  
Department of Economics, University of Piraeus, Greece.

## Publications

### A. Books (Greek Publications)

#### In Cooperation

- (1.a)** Chlomoudis, C.I., Lekakou, M.B., Panou, K., Papadimitriou, S., Syriopoulos, Th., Tzannatos, E., (Pallis, L.P., participated in the book writing as an associated researcher). (2007). *Transportation – Life Lines for Islands*. Athens: Papazisis Publications.

### B. Refereed Journals (Full-text Review)

- (1.b)** Chlomoudis, C.I., Pallis, L.P., Papadimitriou, S., and Tzannatos, E.S. (2007). The liberalisation of maritime transport and the Island regions in EU. Evidence from Greece. *European Transport*, Vol. 37, pp: 1-15.
- (2.b)** Chlomoudis, C.I., Kostagiolas, P.A., and Pallis, L.P. (2012). An Analysis for Formal Risk and Safety Assessments for Ports: Empirical Evidence from Container Terminals in Greece. *Journal of Shipping and Ocean Engineering*, Vol. 2 (1), pp: 45-54.
- (3.b)** Chlomoudis, I.C., Lampridis, D.C., and Pallis, L.P. (2013), Quality Assurance: Providing Tools for Managing Risk in Ports, *International Journal of Maritime, Trade and Economic Issues*, vol. 1 (1).
- (4.b)** Pallis, L.C., and Pallis, L.P. (2013). Analysis of Key Obstacles Faced by Municipalities' Personnel and Citizens: An Empirical Investigation from Municipalities of Greece. *International Journal of Economics and Business Administration*, vol.1 (2).

- (5.b)** Pallis, L.C., and Pallis, L.P. (2014). The Development of Municipalities Property Management as a Financial Tool: An Empirical Investigation. *Journal of Property Investment & Finance - Special Issue – Vol. 32 (1)*, pp: 78-93.
- (6.b)** Pallis, L.C., and Pallis, L.P. (2014). Modern Financial Tools that can be used by Municipalities: An Empirical Investigation from Greece. *European Research Studies Journal*, Vol. XVII (3).
- (7.b)** Pallis, L.C., and Pallis, L.P. (2016). Financial Effectiveness of Greek Municipalities. An Empirical Investigation. *Journal of Management Studies*, Vol. 4 (5), pp: 183-196.
- (8.b)** Chlomoudis, C.I., Pallis, L.P., and Tzannatos, E.S. (2016). A Risk Assessment Methodology in Container Terminals. The Case Study of the Port Container Terminal of Thessalonica. *Journal of Traffic and Transportation Engineering*, Vol. 4, pp: 251-258.
- (9.b)** Chlomoudis, C.I., Pallis, L.P., and Tzannatos, E.S. (2016). Port Risk Assessment Methodology for Human Accidents in Container Terminals: Evidence from the Port of Piraeus – Greece. *International Journal for Traffic and Transportation Engineering*, Vol. 6 (4).
- (10.b)** Pallis, L.C., and Pallis, L.P. (2017). Financial Effectiveness of Municipalities in Greece and the Use of Modern Financial Tools. *The EAST-WEST Journal of Economics and Business*. Vol. XX - 2017 (2), pp: 11-28.
- (11.b)** Pallis, L.P. (2017). Port Risk Management in Container Terminals. *Transportation Research Procedia*. Vol. 25 (C), pp: 4415-4425.
- (12.b)** Pallis, L.C., and Pallis, L.P. (2017). Separating Municipalities regarding their Financial Performance. Evidence from Greece. *Economics World*, Vol. 5 (2), pp: 164-173.
- (13.b)** Pallis, L.C., and Pallis, L.P. (2017). Financial Effectiveness and Areas of Improvement in Greek Municipalities. *Journal of Management Studies*, Vol. 5 (3), pp: 183-193.
- (14.b)** Chlomoudis, C.I., Pallis, L.P., Tzannatos, E.S. (2017). Tangible Assets Threats and Hazards. Risk Assessment and Management in the Port Domain. *Journal of Traffic and Transportation Engineering*, Vol. 5 (5), pp: 272-279.
- (15.b)** Pallis, L.C., Prasinos, A., and Pallis, L.P. (2017). The Relation between Tourism, Local Development and Insularity: Case Study: Southern Aegean, Greece. *Journal of Tourism and Hospitality Management*, Vol. 5 (6), pp: 223-232.
- (16.b)** Chlomoudis, C., Pallis, P., and Platias, Ch. (2022). Environmental Mainstreaming in Greek TEN-T Ports. *Sustainability*, Vol.14, 1634.
- (17.b)** Chlomoudis, C., Konstantinou, A., Kostagiolas, P., and Pallis, P. (2022). Information needs and information seeking behaviour of Maritime Students: A systematic literature review through PRISMA method. *Library Management*, Vol.43, No. 5, pp.353-369, Doi: 10.1108/LM-11-2021-0105.
- (18.b)** Styliadis, T., Pallis, P., Angelopoulos, J., and Leonardou, P., (2022). Promoting Sustainability through the assessment and measurement of Ports' Externalities: A Systematic Literature Review and future research paths. *Sustainability*. Vol. 14, 8403, DOI: 10.3390/su14148403
- (19.b)** Raftopoulou, N.M., and Pallis, P.L. (2023). Formulating Innovative Societal Educational Learning Systems Using Gamification Techniques in 3D Environments. *Sociology Study*, Vol. 13 (1), pp: 25-37.
- (20.b)** Raftopoulou, N.M., and Pallis, P.L. (2023). Gamified Learning Systems' Personalized Feedback Report Dashboards via Custom Machine Learning Algorithms and Recommendation Systems. *Sociology Study*, Vol. 13 (3), pp: 161-173.
- (21.b)** Chlomoudis, C.I., Pallis, P.L., and Styliadis, Th. (2023). The Environmental Social and Governance Concept in Port Domain. An Initial Step Forward.
- (22.b)** Chlomoudis, C., Kostagiolas, P., Pallis, P., and Platias, Ch. (2024). Environmental Management Systems in Greek Ports: A transformation tool? Environmental Challenges, doi: <https://doi.org/10.1016/j.envc.2024.100837>

- (23.b)** Chlomoudis, C.I., Pallis, P.L., and Styliadis, Th. (2024). Security Risk Assessment in Container Terminals. Empirical Evidence from Greece. *Journal of Traffic and Transportation Engineering*, Vol. 12, pp: 214-223. doi: 10.17265/2328-2142/2024.05.002.
- (24.b)** Chlomoudis, C., Kostagiolas, P., Pallis, P., and Platias, Ch. (2024). Advancing port sustainability: Essentials for a model concession agreement framework. *Journal of Infrastructure, Policy and Development*. 8(5): 3535. <https://doi.org/10.24294/jipd.v8i5.3535>.
- (25.b)** Chlomoudis, C., Kostagiolas, P., Pallis, P., and Platias, Ch. (2024). Quality, safety and security systems in the Greek port industry: over twenty years of research, empirical evidence and future perspectives. *Logistics* 2024, 8, x. <https://doi.org/10.3390/xxxxx>.

### **C. International Conference Papers (Full-text Review)**

- (1.c)** Chlomoudis, C.I., and Pallis, L.P. (2008). Defining Factors for the Undertaking of Risk for Investments in the Port Industry. *International Association of Maritime Economists 2008 Conference* (proceedings: CD-Rom format), Dalian, China, April 2008.
- (2.c)** Chlomoudis, C.I., Kostagiolas, P. A., and Pallis, L.P. (2010). A Study for Risk and Safety Systems Implementation in the Port Industry: A Review of the Literature. *International Association of Maritime Economists 2010 Conference* (proceedings: CD-Rom format), Lisbon, Portugal, July 2010.
- (3.c)** Chlomoudis, C.I., Kostagiolas, P. A., and Pallis, L.P. (2011). An Analysis for Formal Risk and Safety Assessments for Ports: Empirical Evidence from Container Terminals in Greece. *Econship 2011 Conference*, Chios, Greece, June 2011.
- (4.c)** Pallis, L.C., and Pallis, L.P. (2012). The Development of Municipalities Property Management as a Financial Tool: An Empirical Investigation. *3rd International Scientific Congress in Property Management, Valuation and Development*. Regional Development Institute, Panteion University, Athens, Greece, December 2012.
- (5.c)** Pallis, L.C., and Pallis, L.P. (2013). Analysis of the Key Obstacles Faced by Municipalities' Personnel and Citizens: An Empirical Investigation from Municipalities of Greece. *3rd International Conference on Quantitative and Qualitative Methodologies*, Athens, Greece. May 2013.
- (6.c)** Pallis, L.C., and Pallis, L.P. (2014). Analysis of the Modern Financial Tools that can be used by Municipalities: An Empirical Investigation in the Municipalities of Greece. *HOBAS 2014 Conference, HELLENIC OPEN BUSINESS ADMINISTRATION*, International Conference, Athens, Greece. March 2014.
- (7.c)** Pallis, L.C., and Pallis, L.P. (2014). Separating Municipalities regarding their Financial Performance & Financial Management: An Empirical Investigation of the municipalities in Greece. *International Scientific Conference eRA - 9*, Athens, Greece. September 2014.
- (8.c)** Pallis, L.C., and Pallis, L.P. (2015). Financial Effectiveness of Greek Municipalities. An Empirical Investigation. *4th International Conference on Quantitative and Qualitative Methodologies*, Athens, Greece. May 2015.
- (9.c)** Chlomoudis, C.I., Pallis, L.P., and Tzannatos, E.S. (2015). A Risk Assessment Methodology in Container Terminals. The Case Study of the Port Container Terminal of Thessalonica. *Econship 2015 Conference*, Chios, Greece, June 2015.
- (10.c)** Chlomoudis, C.I., Pallis, L.P., and Tzannatos, E.S. (2015). Port Risk Assessment Methodology in Container Terminals. Evidence from the Port Container Terminal of Piraeus. *International Association of Maritime Economists 2015 Conference* (proceedings: CD-Rom format), Kuala Lumpur, Malaysia, August 2015.
- (11.c)** Pallis, L.C., and Pallis, L.P. (2015). Financial Effectiveness and Areas of Improvement in Greek Municipalities. *International Scientific Conference eRA - 10*, Athens, Greece. September 2015.
- (12.c)** Pallis, P.L. (2016). Port Risk Management in Container Terminals. *World Conference on Transport Research (WCTRS) 2016*, Shanghai, China, July 2016.

- (13.c)** Pallis, C.L., and Pallis, P.L. (2016). Financial Effectiveness of Municipalities in Greece and the Use of Modern Financial Tools. International Conference on Business & Economics of the Hellenic Open University 2016 (ICBE - HOU), Athens, Greece, April 2016.
- (14.c)** Pallis, C.L, Pallis, P.L. and Chioti, I. (2017). The Management and Utilization of Human Capital in Banking Sector Evidence from Greece. International Conference on Business & Economics of the Hellenic Open University 2017 (ICBE - HOU), Athens, Greece, April 2017.
- (15.c)** Chlomoudis, C.I., and Pallis, P.L., (2019). Risk Assessment in Container Terminals. The Case of Port Assets Damages and Losses. International Association of Maritime Economists 2019 Conference, Athens, Greece, June 2019.
- (16.c)** Chlomoudis, C.I., and Pallis, P.L., (2020). Environmental Priorities. A Quantitative Analysis from Greek Ports in the Ten-T Network. GlobMar 2020, Gdansk, Poland, April 2020.
- (17.c)** Chlomoudis, C.I., and Pallis, P.L., (2021). Security Risk Assessment in Container Terminals. Empirical Evidence from Greece. WCTRS SIGA2 (Maritime and Ports), Antwerp, Belgium, 5-7 May 2021.
- (18.c)** Chlomoudis, C.I., Pallis, P.L., Styliadis, T., and Tozidis, M., (2021). Segmentation Analysis of TEN-T Greek Ports. International Association of Maritime Economists 2021 Conference, Rotterdam, The Netherlands, 25-27 November 2021.
- (19.c)** Styliadis, T., Pallis, P., Angelopoulos, J., and Leonardou, P., (2021). Promoting Sustainability through the assessment and measurement of Ports' Externalities: A Systematic Literature Review and future research paths. International Association of Maritime Economists 2021 Conference, Rotterdam, The Netherlands, 25-27 November 2021.
- (20.c)** Chlomoudis, C.I., and Pallis, P.L., (2022). Implementing Resilience in Port Domain. Evidence from Greece. MTEC-ICMASS 2022, Singapore, 6-8 April 2022.
- (21.c)** Raftopoulou, N.M., and Pallis, P.L. (2023). Establishing an Appealing Cross-Platform Innovative Educational Gamified Learning System Product: A Complete User Experience Case Study. The 4th Global Conference on Education and Teaching, 21-23 April 2023, Athens, Greece.
- (22.c)** Chlomoudis, C.I., Pallis, P.L., and Styliadis, Th. (2023). Revisiting Port Regulatory Governance & Substance: Towards a holistic supply chain approach. 2nd International Conference International Scientific Conference on Design and Management of Harbor Coastal and Offshore Works, Thessaloniki, Greece, 24-27 May 2023.
- (23.c)** Chlomoudis, C.I., Pallis, P.L., and Styliadis, Th. (2023). The Environmental Social and Governance Concept in Port Domain. An Initial Step Forward. International Association of Maritime Economists 2023 Conference, Los Angeles, USA, 5-8 September 2023.
- (24.c)** Chlomoudis, C., Kostagiolas, P., Pallis, P., and Platias, Ch. (2023). Concession Agreements for Sustainable Ports. International Association of Maritime Economists 2023 Conference, Los Angeles, USA, 5-8 September 2023.
- (25.c)** Chlomoudis, C., Pallis, P., Platias, Ch., and Zarakeli V. (2024). Environmental considerations for port concession agreements. International Association of Maritime Economists 2024 Conference, Valencia, Spain, 25-28 June 2024.

#### **D. International Conference Papers (Abstract Review)**

- (1.d)** Chlomoudis, C.I., and Pallis, L.P. (2010). The PSO Scheme in the Provision of Transport Services to Island Regions of Europe. European Research Studies Journal Workshop "What could we learn from the Greek experience with Europeanization" (proceedings: CD-Rom format), Piraeus, Greece, May 2010.
- (2.d)** Anagnostopoulou, A., Sdoukopoulos, E., Boile, M., Rikkou, C., Theofanis, S., Pallis, L.P., and Georgakopoulos, C. (2015). Freight exchange platforms: State-of-the-art review and a novel case for the Greek market. 15th Special Conference of the Hellenic Operational Research Society and the 1st International Transport

Conference 2015 (proceedings: CD-Rom format), Alexandroupolis, Greece, October 2015.

- (3.d)** Anagnostopoulou, A., Sdoukopoulos, E., Boile, M., Rikkou, C., Theofanis, S., Pallis, L.P., Georgakopoulos, C., Voulkas, G., Todi, T., and Eliadis, G. (2015). Freight Transportation Services Platform. Evidence from Greece. 7th International Congress on Transportation Research 2015 (proceedings: CD-Rom format), Athens, Greece, November 2015.

#### **E. National Conference Papers (Full-text Review)**

- (1.e)** Pallis, L.C., and Pallis, L.P. (2012). Analysis of the main problems faced by Municipalities and Citizens and Municipalities Funding Sources: An Empirical Investigation of the Municipalities in Greece. 10th Scientific Conference of Regional Science. Organized by the Greek Regional Science Society (ERSA - GR). (Proceedings: CD-Rom format), Thessaloniki, Greece, June 2012.
- (2.e)** Pallis, L.C. and Pallis, L.P. (2013). The Fields of the municipalities and the state with the greatest potential for improvement: An Empirical Investigation of the Municipalities in Greece. 11th Scientific Conference of Regional Science. Organized by the Greek Regional Science Society (ERSA - GR). (Proceedings: CD-Rom format), Patras, Greece, June 2013.
- (3.e)** Pallis, L.C. and Pallis, L.P. (2014). The Separation of Municipalities Depending on Financial Performance - the Financial Management: An Empirical Investigation of the Municipalities in Greece. 12th Scientific Conference of Regional Science. Organized by the Greek Regional Science Society (ERSA - GR). (Proceedings: CD-Rom format), Athens, Greece, June 2014.
- (4.e)** Pallis, L.C., and Pallis, L.P. (2015). The problems faced by Municipalities and Citizens. Their Differentiation Depending on Financial Performance - Financial Management. The Case of the Municipalities in Greece. 13th Scientific Conference of Regional Science. Organized by the Greek Regional Science Society (ERSA - GR). (Proceedings: CD-Rom format), Athens, Greece, June 2015.

#### **F. Workshops – Studies - Reports**

- (1.f)** Chlomoudis, C., Lekakou, M.W, Panos, K., Papadimitriou, E., Siriopoulos, Th., and Tzannatos, E. (Mr. Pallis, L.P., participated in the writing of the study as a research assistant). The Problem of the Islands Transportation, Suggestions for Confrontation, The Role Of Local Government. Study for the Institute of Local Government. April 2006.
- (2.f)** Chlomoudis, C., Papadimitriou, E., Tzannatos, E., Pallis, L.P., and Koliouis, C. Technical Support Consultant for Intraflows project. (Building Freight Stations and new port forwarding services (Logistic Services) in the port of Patras and by extension in the ports of the Ionian Islands (Corfu, Kefalonia)). Study for Prefecture of Corfu. April 2008.
- (3.f)** Papadimitriou, E., Tzannatos, E., Pallis, L.P., and Koliouis C. Feasibility Study for lines Function, Piraeus - Astypalaia - Nisyros - Tilos - Rhodes in Application Frameworks of transport equivalent. Study for the Region of Dodecanese. September 2008.
- (4.f)** Chlomoudis, C., Papadimitriou, E., Tzannatos, E., Pallis, L.P., Kostagiolas, A.P., and Koliouis, C. Draft Guide for the Identification of Essential Terms of the Island Transport Services (Service Agreement Guide). Study for the Institute of Local Government. March 2009.

#### **G. Phd Thesis - Postgraduate Dissertations**

- (1.g)** Pallis L.P. (2017). *Minimizing Risks in Port Sector through Port Risk Assessment Methodology. The Case of Public Private Partnerships in Greece*. PhD Thesis registered at the University of Piraeus, Greece. (Distinction)
- (2.g)** Pallis L.P. (2011). PPP in Greece. The role of Banks. MSc. In Banking Dissertation registered at the Open University of Greece, Greece. (6.9 / 10.0)

- (3.g)** Pallis L.P. (2001). *Time Series Properties of IPO Discounts. An Empirical Study at Athens Stock Exchange*. MBA Dissertation registered at the University of Wales, Aberystwyth, UK. (Distinction)

### **Teaching Experience**

#### **A. Teaching in Universities in Greece**

##### **(1.A) University of the Aegean**

(1.A.1) (2024-2025) Undergraduate Program in Port and Maritime Studies, Department of Shipping, Trade and Transport, Teaching of the courses (Associate Professor):

- International Economics (Greek) – Winter Semester
- Policy and Development of Ports (Greek) – Winter Semester
- Economic and Management of Ports (Greek) – Spring Semester
- Business Strategy and Policy (Greek) – Spring Semester

(1.A.2) (2023-2024) Undergraduate Program in Port and Maritime Studies, Department of Shipping, Trade and Transport, Teaching of the courses (University Teaching Fellow):

- Economic and Management of Ports (Greek) – Spring Semester
- Business Strategy and Policy (Greek) – Spring Semester

##### **(2.A) National and Kapodistrian University of Athens**

(2.A.1) (2022-2023) Undergraduate Program in Port and Maritime Studies, Department of Port and Maritime Management, Teaching of the courses (University Teaching Fellow):

- Organization and Administration of Ports (Greek) – Winter Semester
- Port and Shipping Support Management (Greek) – Winter Semester
- Cruise Services and Tourist Ports (Greek) – Spring Semester

##### **(3.A) University of Piraeus**

(3.A.1) (2022-2023) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching the course "Public-Private Cooperation, Concession Agreements" with the Professor of the Department of Maritime Studies Mr. C. Chlomoudis.

(3.A.2) (2023-2024) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching the course "Organization and Operation of the Local Maritime and Port Cluster" with the Professor of the Department of Maritime Studies Mr. I. Theotokas.

(3.A.3) (2022-2023) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching of the course "Risk Management Systems and Port Security" with the Assistant Professor of the Department of Maritime Studies Mrs. M. Karakasnaki.

(3.A.4) (2022-2023) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching the course "Public-Private Cooperation, Concession Agreements" with the Professor of the Department of Maritime Studies Mr. C. Chlomoudis.

(3.A.5) (2022-2023) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching the course "Organization and Operation of the Local Maritime and Port Cluster" with the Professor of the Department of Maritime Studies Mr. I. Theotokas.

(3.A.6) (2022-2023) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching of the course "Risk Management Systems and Port Security" with the Assistant Professor of the Department of Maritime Studies Mrs. M. Karakasnaki.

(3.A.7) (2021-2022) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching the course "Public-Private Cooperation, Concession Agreements" with the Professor of the Department of Maritime Studies Mr. C. Chlomoudis.

(3.A.8) (2021-2022) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching the course "Organization and Operation of the Local Maritime and Port Cluster" with the Professor of the Department of Maritime Studies Mr. I. Theotokas.

(3.A.9) (2021-2022) Master's Program (Full Time) in Port Management and Coastal Economy, Department of Maritime Studies, co-teaching of the course "Risk Management Systems and Port Security" with the Assistant Professor of the Department of Maritime Studies Mrs. M. Karakasnaki.

(3.A.10) (2021-2022) Undergraduate Program in Maritime Studies, Department of Maritime Studies, Teaching of Courses (University Teaching Fellow):

- Maritime Markets and Port Industry (Greek) – Winter Semester
- Environmental Management of Ports (Greek) – Winter Semester
- System Dynamics (English) – Spring Semester

(3.A.11) (2020-2021) Undergraduate Program in Maritime Studies, Department of Maritime Studies, Teaching of Courses (University Teaching Fellow):

- Shipping Markets and Port Industry (Greek) – Winter Semester
- Ports and Regional Development (Greek) – Winter Semester
- Project Management (English) – Spring Semester

(3.A.12) (2019-2020) Undergraduate Program in Maritime Studies, Department of Maritime Studies, Teaching of Courses (University Teaching Fellow):

- Leadership (English) – Winter Semester
- Quality in Shipping (Greek) – Spring Semester
- Entrepreneurship (English) – Spring Semester

(3.A.13) (2019-2020) Master's Program (Full Time) in Shipping, Department of Maritime Studies, co-teaching the course "Organization and Management of Ports" with the Professor of the Department of Maritime Studies Mr. C. Chlomoudis, and conducting lectures entitled:

- Public-Private Partnerships in the Port Industry

(3.A.14) (2019-2020) Master's Program (Part Time) in Shipping, Department of Maritime Studies, co-teaching the course "Organization and Management of Ports" with the Professor of the Department of Maritime Studies Mr. C. Chlomoudis, and conducting lectures entitled:

- Public-Private Partnerships in the Port Industry

#### **(4.A) Hellenic Open University**

(4.A.1) (2023-2024) Master's Program in Supply Chain Management (SCM), Teaching of the course:

- "[DEA05] Supply Chain Strategies and Risk Management" (Supply Chain Strategies and Risk Management) (English) – Winter Semester
- "[DEA05] Supply Chain Strategies and Risk Management" (Supply Chain Strategies and Risk Management) (English) – Spring Semester

(4.A.2) (2021-2022) Master's Program in Supply Chain Management (SCM), Teaching of the course:

- "[DEA05] Supply Chain Strategies and Risk Management" (Supply Chain Strategies and Risk Management) (English) – Winter Semester
- "[DEA05] Supply Chain Strategies and Risk Management" (Supply Chain Strategies and Risk Management) (English) – Spring Semester

(4.A.3) (2020-2021) Master's Program in Supply Chain Management (SCM), Teaching of the course:

- "[DEA05] Supply Chain Strategies and Risk Management" (Supply Chain Strategies and Risk Management) (English) – Winter Semester
- "[DEA05] Supply Chain Strategies and Risk Management" (Supply Chain Strategies and Risk Management) (English) – Spring Semester

### **B. Teaching in Higher Education Institutions (HEIs) outside Greece**

#### **(1.B) University of Wales, (Aberystwyth)**

(1.B.1) (2000-2001) School of Management, Undergraduate Study Program in Accounting and Finance, Department of Management, lectures of the course "Introduction to Financial Management" with the Professor of the Department Mr. K. Holland, entitled:

- Financial Ratios – A case study

## **B. Teaching in Higher Educational Institutions**

### **(1.B) Hellenic Management Association**

(1.B.1) (2015 – 2016) Lectures of 269 hours at the following related educational courses:

- Entrepreneurship and Innovation
- Management Skills
- Conflict Management and Communication

(1.B.2) (2015 – 2016) Lectures of 52 hours at the following related educational courses:

- International Marketing
- Pricing policy

## **C. Certified Vocational Training Centers**

### **(1.C) Certified Vocational Training Centers**

(1.C.1) (2000 – Today) Lecturer of more than 700 hours to more than 80 programs at the following related educational courses:

- Shipping Accounting
- Financial Management
- Management of Businesses

## **D. E-Learning Teaching and E-learning courses development (E-Content)**

### **(1.D) Universities**

(1.D.1) (2018) Instructor on e-learning courses (Maritime E-Learning Studies) of Department of maritime Studies, University of Piraeus, on the following learning objects:

- Understanding ISM
- Introduction to ISPS
- Maritime Safety Management
- Marine Accident and incident Investigation

### **(2.D) Higher Educational Institutions**

(2.D.1) (2016) Instructor on e-learning courses of Hellenic Management Association, on the following learning objects:

- Entrepreneurship and Innovation
- International Marketing

### **(3.D) Certified Vocational Training Centers & Institutions**

(3.D.1) (2016) Instructor on e-learning courses of Institute of Commerce and Services (INEMY) of Hellenic Confederation of Commerce and Entrepreneurship (ESEE), on the following learning objects:

- Merchandiser

(3.D.2) (2013) Instructor on e-learning courses of the vocational training center APOPSI, on the following learning objects:

- Marketing
- CRM
- Introduction to sales
- Telemarketing
- Digital Marketing



### ***Supervision of Assignments***

- Postgraduate Programs (2006-2012) Maritime Studies - 5th year of study to 10th year of study (28 assignments - four assignments on average per year of study).
- Undergraduate Programs (2007-2012) Maritime Studies (36 assignments - six assignments on average in each year).
- Undergraduate Program (2018-2019) Port Planning (6 assignments)
- Undergraduate Programs (2018-2019) Port Planning – Erasmus Program (5 assignments)
- Postgraduate Program (2018-2019) Maritime Studies University of Piraeus – Course «Reliability of systems and risk management» (1 assignment)
- Undergraduate Πρόγραμμα (2019-2020) Maritime Studies University of Piraeus – Course «Leadership» (12 assignments)
- Undergraduate Πρόγραμμα (2019-2020) Maritime Studies University of Piraeus – Course «Entrepreneurship» (19 assignments)
- Undergraduate Πρόγραμμα (2019-2020) Maritime Studies University of Piraeus – Course «Quality in Shipping» (119 assignments)
- Undergraduate Πρόγραμμα (2020-2021) Maritime Studies University of Piraeus – Course «Shipping Markets and Port Industry» (39 assignments)
- Undergraduate Πρόγραμμα (2020-2021) Maritime Studies University of Piraeus – Course «Ports and Regional Development» (35 assignments)
- Undergraduate Πρόγραμμα (2020-2021) Maritime Studies University of Piraeus – Course «Project Management» (19 assignments)
- Undergraduate Πρόγραμμα (2021-2022) Maritime Studies University of Piraeus – Μάθημα «Environmental Port Management» (117 assignments)
- Course Πρόγραμμα (2021-2022) Maritime Studies University of Piraeus – Course «Shipping Markets and Port Industry » (34 assignments)
- Undergraduate Πρόγραμμα (2021-2022) Maritime Studies University of Piraeus – Course «Systems Dynamics» (12 assignments)
- Undergraduate Πρόγραμμα (2022-2023) Διαχείρισης Λιμένων και Ναυτιλίας ΕΚΠΑ – Course «Port Management» (58 assignments)
- Undergraduate Πρόγραμμα (2022-2023) Port Management and Shipping NKUA – Course «Management of Ports and Shipping» (16 assignments)
- Undergraduate Πρόγραμμα (2022-2023) Port Management and Shipping NKUA – Course «Services for Cruise and Touristic Ports» (38 assignments)
- Undergraduate Πρόγραμμα (2023-2024) Shipping, Trade and Transport University of the Aegean– Course «Economic and Management of Ports» (49 assignments)
- Undergraduate Πρόγραμμα (2023-2024) Shipping, Trade and Transport University of the Aegean – Course «Business Strategy and Policy » (54 assignments)

### ***Supervision of Dissertations***

- Postgraduate Programs (2006-2007) Maritime Studies - 5th year of study - (1) Dissertation, titled: "Public Private Partnerships. The Case of cruises in Greece. " (Completed)
- Postgraduate Programs (2011-2012) Maritime Studies - 9th year of study (2) Dissertations titled: «Formal Safety Assessment (FSA). The adaptation of the methodology for the evaluation of ports and terminals for their risk level (safety & security).» (Completed)
- Postgraduate Programs (2012-2014) Maritime Studies - 9th year of study (1) Dissertation, titled: "The Risks in Port Industry. Empirical Investigation of the Piraeus Port Authority." (Completed)
- Postgraduate Program (2018-2019) Maritime Studies - 17th year of study (2) Dissertations, titled: "The accidents that have occurred during the last decade in the 25 ports of the European network in Greece and what measures the ports takes to prevent and deal with them." And "Analysis and application of resilience in the port industry." (Completed)

- Postgraduate Program (2020-2021) Maritime Studies –2nd year of study – University of Piraeus. Three (3) Dissertations titled: «The accidents that have occurred during the last decade in the 25 ports of the European network in Greece and what measures the ports takes to prevent and deal with them», «An initial comparative approach to data from the balance sheets of the PPA (2005-2020)» and «New Green Deal and the energy transition in ports. Case study of the port of Rafina » (Completed)
- Postgraduate Program (2021-2022) Supply Chain Management – Hellenic Open University. Four (4) Dissertations titled as 2<sup>nd</sup> supervisor (Completed). One (1) Dissertation titled as 1<sup>st</sup> supervisor (Completed)
- Postgraduate Program (2021-2022) Maritime Studies – 3ος κύκλος – University of Piraeus. One (1) Dissertation titled: «The Financial Data of the Companies "Piraeus Port Authority and Thessaloniki Port Authority" after the Completion of the Master Concession Agreement». (Completed)
- Postgraduate Program (2023-2024) Supply Chain Management – Hellenic Open University. Two (2) Dissertations titled as 2<sup>nd</sup> supervisor (Completed). Two (2) Dissertations titled as 1<sup>st</sup> supervisor. (Completed)
- Postgraduate Program (2023-2024) Shipping, Trade and Transport –University of the Aegean. One (1) Dissertation titled: «The evolution of the container transport chain. Case study for the port of Thessaloniki» (In Progress).

### **Working Experience**

- UNIVERSITY OF THE AEGEAN (Από 09/2024). Associate Professor - Teaching in undergraduate and postgraduate courses at the Department of Shipping, Trade and Transport.
- UNIVERSITY OF THE AEGEAN (02/2024 – 08/2024). Teaching Fellow - Teaching in undergraduate and postgraduate courses at the Department of Shipping, Trade and Transport.
- NATIONAL AND KAPODISTRIAN UNIVERSITY OF ATHENS (09/2022 – 09/2023). Teaching Fellow - Teaching in undergraduate and postgraduate courses at the Department of Ports Management and Shipping.
- HELLENIC OPEN UNIVERSITY (2000-2025). Teaching Staff of the Master Program «Supply Chain Management» (SCM) course SCM05 «Supply chain management strategies and risk management » (2nd in ranking)
- UNIVERSITY OF PIRAEUS (10/2020 – 7/2023). PostDoc Researcher at the Hellenic Foundation of Research and Innovation. (2nd Call)
- UNIVERSITY OF PIRAEUS (09/2019 – 9/2022). Teaching Fellow (3 academic years) - Teaching in undergraduate and postgraduate courses at the Department of Maritime Studies.
- APOPSI SA – ICT, Consulting and Training Company (2019 - 2024). Business Unit Manager of IT Business Unit (After the merging of the companies APOPSI SA (ICT) and KEK APOPSI SA (Vocational Training)).
- UNIVERSITY OF PIRAEUS (2017 - 2022). Research and Teaching Fellow - Teaching in undergraduate and postgraduate courses at the Department of Maritime Studies.
- APOPSI SA - ICT Company (2013 - 2019). General Director.
- APOPSI SA - ICT Company (2003-2004 and 2012-2013). Commercial Manager. Responsible for the company's participation in Public Tenders and Research Programmes National or International. Also responsible for the commercial management of the company and the marketing strategy.
- Vocational Training Center APOPSI SA - Vocational Training Centre (2004-2010). Commercial Manager. Responsible for the company's participation in public tenders and Research Programmes National or International.
- Vocational Training Center ATTIKIS SA - Vocational Training Centre (2011-2012). Commercial Manager. Responsible for the company's participation in public tenders and Research Programmes National or International.
- PALLIS CONSULTING SERVICES - Business Consultant (2007). Owner of a Consulting Company with activity "Business Consulting" for Submission of Proposals in National

- Programs European Programmes (FP6, FP7, E-Ten, Leonardo Da Vinci, Interreg), Studies and Researches in Public Institutions.
- Vocational Training Center AOPSI SA - Vocational Training Centre (2004-2010). Director of the KEK AOPSI SA Branches in Kefalonia and Kavala.
  - Vocational Training Center AOPSI SA - Vocational Training Centre (2003- ). Lecturer.
  - Vocational Training Center ATTIKIS SA - Vocational Training Centre (2003- ). Lecturer.
  - Vocational Training Center SARONIS SA - Vocational Training Centre (2013- ). Lecturer.
  - Vocational Training Center IRIS SA - Vocational Training Centre (2013- ). Lecturer.
  - Union of Hellenic Chambers (2004-2006). Responsible for managing projects within the EQUAL I & II Community Initiative.
  - Union of Hellenic Chambers (2013-2014). Model Funding Development Manager Cluster and Promotion Related Best Practices. Implementation of the project for Smarter Cluster Policies for South East Europe (ClusterPoliSEE), within the framework of the Community Initiative South East Europe.
  - Commercial and Industrial Chamber of Piraeus (2013). Responsible for Public and Mentoring Topics Counselling Employers. Local Social Integration Actions for Vulnerable Groups. ESF - EU.
  - Network of Employment and Social Care (2013). Social Economy Advisor. Local Social Integration Actions for Vulnerable Groups. ESF - EU.
  - Network of Employment and Social Care (2013-2015). Mentoring actions for preparing the Business Plans of Social Enterprises and Professional Counseling. ESF - EU.
  - Labour Centre of Salamina Municipality (2014-2015). Responsible for the Financial Monitoring of the Act entitled "Green Development Paths in Salamina - Aegina - Agistri." ESF - EU.
  - National Chamber Network of Women Entrepreneurs (2014-2015). Monitoring Officer of physical and financial scope of the Act entitled "Synergy Employment in the Municipality of Korydallos". ESF - EU.
  - Network of Employment and Social Care (2015). Mentoring actions for Vocational Counseling and Publicity Activities. ESF - EU.
  - Hellenic Management Association (2015). Lecturer.
  - Hellenic Management Association (2015). Mentor in Consulting Services to Vocational School Graduates for them to access the Labour Market.
  - Hellenic Management Association (2016). Entrepreneurship Consultant for preparation of Business Plans under Action A: "Business Consulting" project with code «EGF / 2014/015 EL / Attica Publishing Activities».
  - Hellenic Confederation of Commerce and Entrepreneurship - ESEE (2017). Research Fellow – Author course: "Merchandiser".
  - Hellenic Association of Information Technology & Communications - SEPE (2017). Scientific Coordinator - Consultant Coordinator
  - Consulting HUB for Young Entrepreneurship «AposiHuB» (2018 - ). Mentor / Senior Consultant.
  - CERTH – Institution of Transportation (2020). Maritime Economist in the implementation of research project NAYS (Interreg GR-CY).

### **Awards**

- **Award of the project at the 2<sup>nd</sup> Call of PostDoc Researchers**  
*Project:* Linking Port Industry to National and Regional Economies: A Port Composite Indicator, Budget: 144.160,00€.  
Principal Investigator – PI  
October 2020 – July 2023  
Funding: HELLENIC FOUNDATION OF RESEARCH AND INNOVATION

### **European Research Projects and Studies**

- ***Submission and Implementation more than 50 European Programs in the period 2004-2024***  
*Projects:* European Programs. Indicatively: 7<sup>th</sup> Framework Program, E-TEN, Greece-Israel, Erasmus+, Horizon2020, Interreg, Climate Kick, Balcan MED, EMFF, HFRI.  
 Responsible for Electronic Submissions and responsible for the implementation and management.  
 January 2004 – December 2024  
 Funding: European Union
- ***Specifically***
- ***Implementation of the project at the call «Financing of the Basic Research, RRF (Greece 2.0)»***  
*Project:* Innovative Concession Agreements for Sustainable Ports: 156.000,00€.  
 Member of the Project Team for the implementation of the project.  
 October 2023 – October 2025  
 Funding: HELLENIC FOUNDATION OF RESEARCH AND INNOVATION - GSRI – RRF, GREECE 2.0
- ***Implementation of the project "LOESS - Literacy boost through an Operational Educational Ecosystem of Societal actors on Soil health"***  
*Project:* LOESS  
 Member of the Project Team for the implementation of the project.  
 June 2023 – June 2026  
 Funding: EU (Horizon 2020)
- ***Implementation of a project at RESEARCH – DEVELOP – INNOVATE (2<sup>nd</sup> Round) GSRI***  
*Project:* Innovative system of education with the usage of gamification techniques (Edugamificating)  
 Member of the Project Team for the implementation of the project.  
 May 2020 – June 2023  
 Funding: GSRI – EU.
- ***Implementation of the project: "Sea of Experience - Establishment of Eastern Mediterranean Regional Network: pooling, sharing, development of innovative face-to-face and digital training/mentoring tools for the maritime sector"***  
*Project:* Sea of Experience  
 Member of the Project Team for the implementation of the project.  
 November 2019 – November 2022  
 Funding: EU (European Maritime Fisheries Fund - Blue Economy call – EMFF Work Programme 2018)
- ***Implementation of NAYS project***  
*Project:* NAYS  
 Member of the Project Team for the implementation of the project  
 June 2018 – December 2020  
 Funding: European Union (Interreg GR-CY)
- ***Implementation of SCOPE project***  
*Project:* SCOPE  
 Member of the Project Team for the implementation of the project  
 January 2019 – December 2021  
 Funding: European Union (Balcan MED)
- ***Implementation of CREATIVE and INNOVATION DRIVEN ENTERPRISES NETWORK project***  
*Project:* CIDEnet  
 Member of the Project Team for the implementation of the project  
 September 2017 – December 2019  
 Funding: European Union (Balcan MED)
- ***Implementation of a start up project in the Climate Kick – Malta Initiative***

Project: startup - FOS

Member of the Project Team for the implementation of the project, as Project Manager

July 2017 – December 2017

Funding: European Union (Climate Kick – Malta Initiative)

- **Implementation of the project for Smarter Cluster Policies for South East Europe (ClusterPoliSEE), within the framework of the Community Initiative South East Europe**

Project: ClusterPoliSEE

Member of the project team, as Head of Development Models Financing Cluster and Promotion Related Best Practices

January 2013 - December 2014

Funding: European Union (Community Initiative South East Europe)

- **Implementation of the project for Digital Signatures (e-signature), in the context of E-TEN**

Project: WESIGN project

Member of the Project Team for the implementation of the project.

January 2008 - December 2008

Funding: European Union (call 2006/1 of the European Commission in the frame of the eTEN Programme)

- **Implementation Sustainable Knowledge Platform for the European Maritime And Logistics Industry project**

Project: SKEMA

Member of the Project Team for the implementation of the project

January 2008 – December 2010

Funding: European Union (FP7-SUSTAINABLE SURFACE TRANSPORT (SST) – 2007 – TREN-1)

- **Implementation Validation of vocational skills in the European woodworking Industry project**

Project: ValiWood

Member of the Project Team for the implementation of the project

January 2007 – December 2009

Funding: European Union (LEONARDO DA VINCI - Community Vocational Training Action Program - Second phase: 2000-2006)

#### **Funded National and International Projects and Studies**

- **Submission of more than 500 public tenders and more than 400 Implementation of public projects, of more than 200m.€, cumulative value in the period 2004-2024**

Projects: Web Portals & Web Applications, E-Learning Systems, e-Mentoring Systems, Public Lighting Systems, Digitization Systems, H/W & S/W Supply and Maintenance, Mentoring – Training - Certification.

Responsible of AOPSI SA Procurement Procedure for Public Tenders and Member of the Project Team (Project Manager, Deputy Project Manager and Implementation Project Manager) for implementation of the projects.

January 2004 - December 2014

Funding: CSF and NSRF - EU

- **Submission and Implementation of more than 100 National and European programs in the period 2004-2024**

Projects: National and European Programs. Indicatively: Electronic Business I and II, Digital Future 2.7.1., E-Services, Digi Retail, Digi Content, ICT4Growth, Open Malls 098, Research, Develop, Innovate, Partnerships of Research Excellence, Research and Innovate.

Responsible of AOPSI SA for Electronic Submissions and responsible for the implementation and management.

January 2004 - December 2024

Funding: CSF and NSRF - EU

### **Reviewer**

#### **International**

- Reviewer of International Association of Maritime Economists (2014 - Today)
- Reviewer of Journal of Traffic and Transportation Engineering (2017 - Today)
- Reviewer of Journal "Case Studies on Transport Policy" (2019 - Today)

#### **Greek**

- Reviewer of ICT4Growth. Information Society (Ktp S.A.) (2013)

### **Member of National and International Scientific Associations**

#### **International**

- International Association of Maritime Economists (2007 - Today)
- Association of MBAs (2001- 2010)
- ISIC (1998-2001)
- AEGEE (1994-2000).

#### **Greek**

- Maritime Hellas - The Greek Maritime Cluster (2016 - Today)
- E-Government Committee of Information Technology & Communications Enterprises Association of Greece (2011 - 2014)
- Hellenic Union of Maritime Economists (ENOE) (2008 - 2014)
- ReShiP lab of the University of the Aegean (2024 - Today)
- Portlab of University of Piraeus (2008 - 2024)
- Economic Chamber of Greece (2002 - Today).

### **Certifications**

#### **Greek**

- National Centre for Public Administration and Local Government (EKDDA) – Member of Main Teaching Staff – Knowledge Area: Infrastructure, Transportation and Networks (No of Reg.: 4269/2017)
- National Organization for the Certification of Qualifications & Vocational Guidance (EOPPEP) with register class B
- Colleges with register number 51-2011
- HCEC with register number 06-8648

### **Seminars**

- Seminar for MS Project, Organization: GK Seminars. October 2019, Greece.
- Seminar for Project Management Professional (PMP) of the Project Management Institute (PMI), Organization: Human Assets. September 2015 - October 2015, Greece.
- Seminar for Curriculums and consulting services of "Integrated Projects Program Initiatives and Networking for Skill Development and Skill Innovation". Organization: Union of Hellenic Industries – Vocational Training Center APOPSI - PLANET. June 2014 - October 2015, Greece.
- International Educational Seminar on Introduction and Management of the European Program FP7 (7th Framework Program). Organization: EU Training, 25 - 30 May 2008 Budapest, Hungary.
- Seminar for the "Computerized Accounting". Organized Vocational Training Center APOPSI SA, November 2003 - December 2003.
- Seminar for «Financial and Insurance Advisor". Organization: National Bank of Greece, February 1999 - April 1999.

### **Other Activities**

- Member of Creative team of Methana Municipality (1998-2010).

- Owner and Legal Responsible of a Tourist Resort (www.pallis-rooms.gr) at Methana, Attica (1995-Present).

### **ICT Skills**

- Excellent knowledge of Microsoft Office 2003/07/10 - Certified from ICT certification organization (one of the three that their certification is evaluated for the public sector), July 2007.
- Excellent knowledge of Microsoft Office 365 and its tools
  - Sharepoint
  - Ms Project
- Use of Statistical and Econometrical Packages (SPSS v.21, Minitab, Gredl v.1.9.8, Microfit v.4.1).
- Use of Teleconference tools (Teams, WebEx, ZOOM, GotoMeetings, EZTalks)
- Use of Accounting Packages (Eurofasma, Capital, Unisoft, IDIKA SA).
- Use of E-Learning and LMS / LCMS platforms
  - Skillsoft / Sumtotal Systems, Plato, Totara, Moodle, E-Class
  - Saba Meeting (Centra), Big Blue Button, Open Meetings
- Use of ERP, Talent and Performance Development και CRM Tools.

### **Languages**

**Greek:** Mother Tongue  
**English:** Fluently  
**Spanish:** Good – Basico Element.

### **Citations (Google Scholar) (25/9/2024)**

<u>Overall</u>	All	Since 2019
<u>Citations</u>	268	188
<u>h-index</u>	8	7
<u>i10-index</u>	8	5